



# Networking Tracker

Company Name, website, phone number, etc.	Pre-call notes Ex: product/service, key staff, structure and location, ownership, history, recent news, etc.	Contact Name, title, email, phone, etc.	Call Notes Next steps, advice or recommendations, additional company leads to research, interesting or unique findings, etc.	Referrals Name, company, contact info, etc.	Thank you	
					Send? Y / N	Sent? ✓



# Networking Tracker

Company Name, website, phone number, etc.	Pre-call notes Ex: product/service, key staff, structure and location, ownership, history, recent news, etc.	Contact Name, title, email, phone, etc.	Call Notes Next steps, advice or recommendations, additional company leads to research, interesting or unique findings, etc.	Referrals Name, company, contact info, etc.	Thank you	
					Send? Y / N	Sent? ✓